

Annual Financial Statements

December 31, 2024

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For the Year Ended December 31, 2024

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BDO Canada LLP 903 - 8th Avenue SW, Suite 620 Calgary AB T2P 0P7 Canada

INDEPENDENT AUDITOR'S REPORT

To the Directors of Energy Safety Canada:

Opinion

We have audited the financial statements of Energy Safety Canada (the "Organization"), which comprise the statement of financial position as at December 31, 2024, and the statement of operations, statement of changes in net assets and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2024, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.



Independent Auditor's Report to the Directors of Energy Safety Canada (continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

BDO Canada LLP

Chartered Professional Accountants

Calgary, Alberta April 14, 2025

ENERGY SAFETY CANADA Statement of Financial Position As at December 31, 2024

	2024	2023
Assets		
Current	¢ 44 005 747	ф гозо осо
Cash Term Deposits <i>(Note 3)</i>	\$ 11,905,747 12,584,961	\$ 5,239,262 20,925,247
Accounts receivable	438,815	361,779
Prepaid expenses	2,358,137	2,300,441
	27,287,660	28,826,729
Property and equipment (Note 4)	2,899,286	2,848,007
	\$ 30,186,946	\$ 31,674,736
Liabilities and Net Assets		
Current		
Accounts payable and accrued liabilities Deferred contributions related to operations (Note 6)	\$ 2,112,292 1,936,173	\$ 2,319,997 2,780,388
Unearned revenue	393,715	346,840
	4,442,180	5,447,225
Deferred contributions related to property and equipment (Note 8)	82,001	96,642
Lease inducement (Note 10)	660,611	770,713
	5,184,792	6,314,580
Net assets		
Invested in property and equipment	2,817,285	2,751,365
Internally restricted (Note 11) Unrestricted	17,300,372 4,884,497	17,500,372 5,108,419
Omodifica	25,002,154	25,360,156
	\$ 30,186,946	\$ 31,674,736

On behalf of the Board

Mark Scholz, Director

Mike Doyle, Director

Statement of Operations

For the Year Ended December 31, 2024

	2024	2023
Revenue		
Training	\$ 18,906,915	\$ 18,715,615
Funding - Workers' Compensation Board (WCB)	9,611,391	9,309,104
Funding - CIE	2,421,614	10,976,764
Conferences and events	1,293,510	798,248
Interest income	1,028,148	1,006,865
Safety	853,633	816,813
Funding - Other	272,756	162,608
Other income	71,920	71,784
		,
	34,459,887	41,857,801
Expenses		
Salaries and benefits	18,313,585	17,766,899
Training	5,982,150	5,821,740
Rent and premises	2,506,815	2,669,518
CIE expenses	2,136,801	9,812,510
General and administrative	1,567,291	1,384,128
Conferences and events	1,345,742	1,064,829
Amortization	1,302,157	1,000,861
Contract services expenses	992,347	985,806
Safety	484,655	602,874
Course development	207,791	510,813
	34,839,334	41,619,978
(Deficiency) excess of revenue over expenses from operations	(379,447)	237,823
Other income (evapped)		
Other income (expenses) Recognition of deferred contributions related to property and		
equipment	18,780	36,999
Gain (loss) on foreign exchange	2,075	(562)
Gain on disposal of assets	590	6,090
Can on disposal of assets		0,030
	21,445	42,527
(Deficiency) excess of revenue over expenses	\$ (358,002)	\$ 280,350

ENERGY SAFETY CANADA Statement of Changes in Net Assets For the Year Ended December 31, 2024

	pr	nvested in operty and equipment	ı	Internally restricted (Note 11)	U	nrestricted		2024		2023
Net assets - beginning of year	\$	2,751,365	\$	17,500,372	\$	5,108,419	\$	25,360,156	\$	25.079.806
(Deficiency) excess of revenue over	•	, ,	Ť	,,	Ť	, ,	Ť		Ť	, ,
expenses Purchase of property and		(1,283,377)		-		925,375		(358,002)		280,350
equipment Interfund transfer		1,349,297 -		- (200,000)		(1,349,297) 200,000		-		<u>-</u>
Net assets - end of year	\$	2,817,285	\$	17,300,372	\$	4,884,497	\$	25,002,154	\$	25,360,156

ENERGY SAFETY CANADA Statement of Cash Flows For the Year Ended December 31, 2024

	2024	2023
Operating activities		
Cash receipts from customers	\$ 21,395,105	\$ 21,425,069
Cash paid to suppliers and employees	(33,908,854)	(41,592,629)
Cash receipts from funding agencies	11,159,023	17,683,520
Interest received	1,368,433	723,138
Gain (loss) on foreign exchange	2,075	(562)
Cash flows from (used by) operating activities	15,782	(1,761,464)
		(, , , , , , , , , , , , , , , , , , ,
Investing activities		
Purchase of property and equipment	(1,349,297)	(2,097,925)
Disposal of property and equipment	-	6,090
Proceeds on sale of term deposits	32,510,000	25,510,000
Purchase of term deposits	(24,510,000)	(25,510,000)
Cash flows from (used by) investing activities	6,650,703	(2,091,835)
Increase (decrease) in cash flows	6,666,485	(3,853,299)
Cash - beginning of year	5,239,262	9,092,561
Cash - end of year	\$ 11,905,747	\$ 5,239,262

Notes to Financial Statements

Year Ended December 31, 2024

1. Basis of presentation

Energy Safety Canada (the "Organization") was formed under the Canada Not-for-profit Corporations Act on September 30, 2017 from the amalgamation of Enform Canada and Oil Sands Safety Association. The Organization is a continuation of the predecessor, Enform Canada, which was originally incorporated without share capital under the Canada Corporations Act on July 25, 2005. The predecessor, Enform Canada, was registered as a charitable organization with Canada Revenue Agency effective October 1, 2005. The Organization is also registered as a charitable organization with Canada Revenue Agency effective September 30, 2017.

The Organization was established to identify the training needs of the industry, develop and offer training programs, provide training advice and guidance and to establish standards which will be accepted and supported by the petroleum industry and various regulatory agencies and to improve safety in the petroleum industry through the development of safety initiatives and programs. The Organization is governed by a Board of Directors comprised of representatives of major Canadian, petroleum associations.

2. Summary of significant accounting policies

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO) in Part III of the CPA Canada Handbook, and, in management's opinion, have been properly prepared within reasonable limits of materiality and within the framework of the significant accounting policies summarized below:

Revenue recognition

The Organization follows the deferral method of accounting for contributions, funding and grants. Restricted contributions for operating activities are deferred and recognized as revenue in the year in which the related expenses are incurred. Restricted contributions for capital assets are deferred and recognized over the life of the related assets. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Training revenues are recognized as revenue when the amount to be received can be reasonably estimated, collection is reasonably assured and the course is held or the materials and certificates are issued.

Safety revenue is recognized as revenue when the amount to be received can be reasonably estimated, collection is reasonably assured and the services have been performed or products are issued.

Conferences and events revenue is recognized as revenue when the event is held, the amount to be received can be reasonably estimated and collection is reasonably assured.

Careers in Energy research funding is recognized as revenue in the year in which the related expenses are incurred.

Investment income is recognized as revenue when earned on an accrual basis.

Cash

Cash consists of cash on hand and cash deposited in bank accounts.

(continues)

Notes to Financial Statements

Year Ended December 31, 2024

2. Summary of significant accounting policies (continued)

Term deposits

Term deposits are initially recognized at fair value, and subsequently carried at amortized cost. Term deposits consist of guaranteed investment certificates.

Property and equipment

Property and equipment is stated at cost or deemed cost less accumulated amortization. Property and equipment is amortized over its estimated useful life on a straight-line basis at the following rates and methods:

Computer software2 yearsComputer equipment3 yearsTraining centre equipment5 yearsLeasehold improvements5 yearsFurniture and fixtures10 years

Property and equipment acquired during the year but not placed into use are not amortized until they are placed into use.

Impairment of long-lived assets

Long-lived assets are tested for impairment when the asset is unable to meet its original service potential. At that time, the asset is written down to its residual value. If the service life has changed from the original estimate, the amortization period will be changed on a prospective basis.

Donated materials and property and equipment

Donated materials and property and equipment are recorded at their estimated fair market value at the date of contribution when fair values can be reasonably determined and would otherwise be purchased.

Financial instruments

The Organization initially measures its financial assets and financial liabilities at fair value. It subsequently measures all of its financial assets and financial liabilities at amortized cost.

Measurement uncertainty

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period.

Significant estimates included in the financial statements are valuation of accounts receivable, deferred contributions related to property and equipment, and useful lives of property and equipment. Actual results could differ from these estimates.

ENERGY SAFETY CANADANotes to Financial Statements

Year Ended December 31, 2024

3. Term deposits

Term deposits consist primarily of guaranteed investment certificates ("GIC") and are valued at cost plus accrued interest.

	2024	2023
GICs with interest rate ranging from 3.61% to 5.17% (2023: 4.43% to 5.17%) maturing between March 2025 and November 2025 (2023: matured between February 2024		
and November 2024)	\$ 12,584,961	\$ 20,925,247

4.	Property and equipment							
	. ,					2024		2023
		Cost		cumulated	1	let book	1	Net book
			an	nortization		value		value
	Computer software	\$ 1,661,357	\$	839,512	\$	821,845	\$	683,027
	Computer equipment	1,465,147		903,999		561,148		433,803
	Training centre equipment	316,990		170,054		146,936		150,554
	Leasehold improvements	1,163,991		352,940		811,051		975,715
	Furniture and fixtures	 745,604		187,298		558,306		604,908
		\$ 5,353,089	\$	2,453,803	\$	2,899,286	\$	2,848,007

5. Operating facility

The Organization has a revolving demand credit facility of \$1,000,000 (2023: \$1,000,000) secured by a General Security Agreement representing a first charge on all of the Organization's present and after acquired property. Interest is payable each month at prime plus 1.00% per annum. The line of credit is available at the bank's discretion and has a balance of \$nil (2023: \$nil).

In addition, the bank provided Letters of Credit and Stand-by Letters of Guarantee in favour of the Alberta government totalling \$10,000 (2023: favour of the Alberta government for \$10,000). The Letters of Credit and Stand-by Letters of Guarantee were available at the bank's discretion and were secured by a \$10,000 guaranteed investment certificate.

ENERGY SAFETY CANADA Notes to Financial Statements Year Ended December 31, 2024

6. Deferred contributions related to operations

Deferred contributions represent unspent resources that are externally restricted for project development, British Columbia operations and Saskatchewan operations.

		2023	Additions	L	Itilizations	Re	payments	2024
Careers in Energy research Saskatchewan WCB	, \$	1,012,143	\$ 1,479,685	\$	2,421,613	\$	53,048	\$ 17,167
(Schedule 1) British Columbia WCB - Safety program		253,838	725,000		860,566		-	118,272
(Schedule 2) British Columbia other revenue - Safety		180,500	670,000		599,860		31,234	219,406
program British Columbia WCB - COR program		14,793	-		-		-	14,793
(Schedule 3) Other		237,633 1,081,481	484,338 1,084,117		350,965 849,924		120 <u>,</u> 145	250,861 1,315,674
	\$	2,780,388	\$ 4,443,140	\$	5,082,928	\$	204,427	\$ 1,936,173

7. Industry funding

The Organization received funding for programs in the fiscal year from the petroleum industry through the Workers' Compensation Board ("WCB") to allow the Organization to fulfill its role. Applications for funding are submitted on an annual basis and unspent funds are deferred for use in the following year.

	 2024	2023
WCB Alberta - Operations funding WCB Saskatchewan (Note 6) WCB British Columbia - Safety program (Note 6) WCB British Columbia - COR program (Note 6)	\$ 7,800,000 725,000 670,000 484,338	\$ 7,500,000 725,000 620,000 573,438
	\$ 9,679,338	\$ 9,418,438

Notes to Financial Statements

Year Ended December 31, 2024

8. Deferred contributions related to property and equipment

The deferred contributions related to property and equipment represent the unamortized balance of donated furniture and WCB surplus distributions that have been used for the acquisition of capital assets.

	 2024	2023
Beginning balance Addition	\$ 96,642 4,139	\$ 201,812
Utilization	(18,780)	(36,999)
Disposal	 -	(68,171)
Ending balance	\$ 82,001	\$ 96,642

9. Indemnification of officers and directors

The Organization has indemnified its past, present and future directors, officers, employees and volunteers against expenses, judgments, and any amount actually or reasonably incurred by them in connection with any action, suit or proceeding in which the directors, officers, employees and volunteers are sued as a result of their service, if they acted honestly and in good faith with a view to the best interests of the Organization. The nature of the indemnity prevents the Organization from reasonably estimating the maximum exposure. The Organization has directors' and officers' liability insurance with respect to this indemnification.

10. Lease inducement

The Organization entered into a lease agreement for a 10 year term. The landlord offered the Organization a total 17 months of free rent, a moving allowance of \$224,611 and a turnkey of \$250,377. The lease inducement will be amortized over the lease term under rent and premises expense. On December 31, 2024, the unamortized portion of lease inducement is \$660,611 (2023: \$770,713).

11. Internally restricted reserve

The Board of Directors designated funds as a contingency for certain events that may occur in the future. During the year, the Board approved a transfer of \$200,000 (2023: \$2,400,000) from the internally restricted reserve to unrestricted funds (2023: from unrestricted funds to the internally restricted reserve). Internally restricted funds cannot be spent without board approval.

	2024	2023
Balance, beginning of the year Funds transferred	\$ 17,500,372 (200,000)	\$ 15,100,372 2,400,000
Balance, end of the year	\$ 17,300,372	\$ 17,500,372

Notes to Financial Statements

Year Ended December 31, 2024

12. Commitments

The Organization has a land lease with The Alberta Energy Resources Conservation Board, for property in Nisku, Alberta, which expires on January 27, 2033. The annual rent for the land lease is \$1. The fair market value of the annual rent cannot be reasonably estimated as the land is used for the Organization's course training purposes.

The Organization has leases for rental of premises, office equipment and electronic services which expire on varying dates up to December 31, 2030. The estimated minimum annual rent payments are as follows:

		2024
2025	\$	609,370
2026		641,745
2027		641,745
2028		641,745
2029		641,745
Thereafter		641,750
	\$_	3,818,100

13. Financial instruments

The Organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Organization's risk exposure and concentration as of December 31, 2024.

(a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Organization is exposed to credit risk from customers. In order to reduce its credit risk, the Organization reviews a new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The Organization has a significant number of customers which minimizes concentration of credit risk. The Organization is subject to credit risk over cash as all balances are held with one financial institution. This risk is limited as all cash is held with a major Canadian financial institution.

(b) Liquidity risk

Liquidity risk is the risk that the Organization will not be able to meet its financial obligations as they become due. The Organization is exposed to liquidity risk if it is unable to collect its accounts receivable on a timely basis, which in turn could impact the Organization's ability to meet commitments under its credit facilities, trade accounts payable and other payable balances. In order to manage its liquidity risk, the Organization has a varied customer base and sufficient capacity with its operating facility to meet any immediate liquidity requirements.

(continues)

Notes to Financial Statements

Year Ended December 31, 2024

13. Financial instruments (continued)

(c) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Organization manages exposure through its normal operating and financing activities. The Organization is exposed to interest rate risk primarily through its interest bearing investments. The risk of interest rate changes is reduced for cash and term deposits due to their short-term nature.

14. Comparative figures

Some of the comparative figures have been reclassified to conform to the current year's presentation. The reclassification has no effect on prior year excess of revenues over expenses.

ENERGY SAFETY CANADA Saskatchewan WCB Funding Year Ended December 31, 2024

(Schedule 1)

	Actual		Budget (Unaudited)	
Funding received	<u>\$</u>	725,000	\$	725,000
Expenses				
Salaries - direct		450,578		470,000
Benefits - direct		101,653		120,000
Salaries - head office support		97,547		85,000
Rent - office		77,589		78,000
Technology		50,194		50,000
Benefits - head office support		18,691		21,000
Travel		17,238		28,000
Advertising		16,157		6,500
Conferences and conventions		9,774		5,000
Building and services		8,954		10,000
Office supplies		6,230		6,000
Communications		1,911		1,800
Training - staff		1,546		3,000
Furniture and equipment		1,450		500
External events and meetings		769		1,000
Miscellaneous		285		325
Accounting and legal fees		-		500
Consultants and contractors		-		500
		860,566		887,125
Deficiency of funding received over expenses		(135,566)		(162,125)
Unused funding from prior year		253,838		253,838
Unused funding as at year end (Note 6)	\$	118,272	\$	91,713

British Columbia WCB Funding - Safety Program

Year Ended December 31, 2024

(Schedule 2)

	Actual		Budget (Unaudited)	
Funding received				
Funding received	\$	670,000	\$	670,000
Internally generated revenues		11,404		14,000
		681,404		684,000
Expenses				
Salaries - direct and head office support		267,576		295,000
Rent		139,710		138,000
Benefits - direct and head office support		63,924		81,000
Technology		26,234		32,000
Advertising and sponsorships		23,715		25,000
Consultants and contractors		19,135		25,500
Building maintenance and repairs		17,737		19,550
Travel		14,822		33,210
Conference registration and meeting expenses		9,660		12,300
Telecommunications and freight		6,001		8,240
Office supplies		4,641		5,500
Furniture and equipment		2,682		2,000
Training - staff		1,979		2,500
Miscellaneous		1,502		1,500
Board expenses		542		1,200
Publications and materials		-		1,000
Property taxes and general insurance		-		500
		599,860		684,000
Excess of funding received over expenses		81,544		
Unused funding from prior year		180,500		180,500
Repayment to funder		(31,234)		-
Internally generated revenues		(11,404)		(14,000)
		137,862		166,500
Unused funding as at year end (Note 6)	\$	219,406	\$	166,500

British Columbia WCB Funding - COR Program

Year Ended December 31, 2024

(Schedule 3)

	Actual		(Budget (Unaudited)	
Funding received	\$	484,338	\$	484,338	
Expenses Salaries - head office support Benefits - head office support Technology Consultants and contractors Rent Travel Publications Building and services Legal fees Conferences and conventions Training Staff Furniture and fixtures Advertising		202,960 47,377 31,708 28,226 20,000 10,022 4,834 3,838 1,000 627 221 142 10		270,000 49,000 55,000 70,000 20,000 5,000 10,000 3,838 1,000 500 - - -	
Excess of funding received over expenses		133,373			
Unused funding from prior year Repayment to funder		237,633 (120,145) 117,488		237,633	
Unused funding as at year end (Note 6)	\$	250,861	\$	237,633	